

**ENQUIRIES, ENTRIES & BOOKINGS  
AUSTRALIAN ALTERNATIVE VARIETIES  
WINE SHOW**

**Contact Helen Healy Organisation**

PO Box 3276

Mildura VIC 3502

Tel 61 3 5021 5100

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Email [info@helenhealy.com](mailto:info@helenhealy.com)

Website [www.aawvs.com.au](http://www.aawvs.com.au)

**CONTACTS & FURTHER INFORMATION**

**Department of Primary Industries**

Research & Development Division

PO Box 905

Mildura VIC 3502

Cnr Koorlong Ave & Eleventh St

Irymple VIC 3498

Tel 61 3 5051 4500

Email [shc.mildura@dpi.vic.gov.au](mailto:shc.mildura@dpi.vic.gov.au)

Website [www.dpi.vic.gov.au](http://www.dpi.vic.gov.au)

**Murray Valley Winegrowers' Inc.**

PO Box 2745

Mildura VIC 3502

Tel 61 3 5021 3911

Email [mike.stone@murrayvalleywinegrapes.com.au](mailto:mike.stone@murrayvalleywinegrapes.com.au)

Website [www.murrayvalleywinegrapes.com.au](http://www.murrayvalleywinegrapes.com.au)

**SunRISE 21 Inc. Mapping & Information services**

54 Lemon Ave

Mildura VIC 3500

Tel 61 3 5023 7355

Email [mapping@sunrise21.org.au](mailto:mapping@sunrise21.org.au)

**Australian Wine & Brandy Corporation**

PO Box 2733

Kent Town SA 5071

Tel 61 8 8228 2000

Email [awbc@awbc.com.au](mailto:awbc@awbc.com.au)

Website [www.awbc.com.au](http://www.awbc.com.au)



The Mildura Region boasts over 34 wineries ranging from micro\* to large\* scale facilities. Many of the large scale wineries of the Mildura Region are producing well in excess of 10,000 tonnes annually. Medium, small and micro sized wineries of the Mildura Region crush anywhere from 5 to 10,000 tonnes annually. Over 50% of the Mildura Region wineries are exporting and many are in the process of developing export relationships to expand their business.

The newly formed, Mildura Murray Darling Wine Industry Association (MMDWIA) aims to develop awareness and improve the perception of the wines from the region (GI Murray Darling). The MMDWIA will provide a single focus for representation of the wine making industry, increase education and training opportunities and develop partnerships with related wine organisations in the key areas of research and development, distribution and promotion.

The Mildura Region has a history of large wine producers such as Beringer Blass (Mildara), McGuigan Simeon Wines (Buronga Hill Winery), Hardy Wine Company (Stanley Wines) and Southcorp (Lindemans). Within the last few years the industry has been enjoying growth with many medium to boutique sized wineries emerging.

The region has also become the central focus point for servicing clients from the extended wine regions of the Barossa, Clare and Griffiths areas. (e.g vine nurseries, wine tank manufacture, irrigation expertise, tartaric suppliers, transport infrastructure etc.)

\* Refer to footnote in table on p.13

**WINERIES OF THE MILDURA REGION**

Winery name Email & website	Brand names	Winery category (L,M,S,MIC)*	% Export	% Domestic	Price range A\$ (per bottle)
<b>Brockville Wines</b> Tel 61 3 5024 5143 Email mark@brockvillewines.com.au Website www.brockvillewines.com.au	Brockville	MIC	100%	-	12.00- 13.50
<b>Buronga Hill Winery</b> (McGuigan Simeon Wines Pty Ltd) Tel 61 3 5022 5100 Email Buronga@mswl.com.au Website www.mswl.com.au	Bulk facility customers own brands	L	95%	5%	<\$2 per litre
<b>Callipari</b> Tel 61 3 5023 4477 Email info@callipari.com Website www.callipari.com	Callipari, Ned Kelly Red	S	5%	95%	5.00 - 20.00
<b>Capogreco Wine Estate</b> Tel 61 3 5022 1431	Capogreco	S	75%	25%	10.00 - 20.00
<b>Carn Estate Wines</b> Tel 61 3 5021 1011 Email earlyaustralian@bestwestern.com.au	Carn Estate	MIC	-	100%	10.00 - 20.00
<b>Currans Family Wines</b> Tel 61 3 5025 7154 Email info@curransfamilywines.com.au Website www.curransfamilywines.com.au	Currans Family Wines	S	-	100%	15.00 - 20.00
<b>Deakin Estate</b> Tel 61 3 5029 1666 Email deakin@wingara.com.au Website www.deakinestate.com.au	Deakin Estate	L	60%	40%	From 9.99
<b>Golden Gums Estate Wines</b> Tel 61 3 5023 1994 Email koalamt@hotmail.net.au	River Road, Golden Gums, Ranfurley Way	S	100%	-	10.00 - 25.00
<b>Harkaway Estate Wines</b> Tel 61 3 5025 6265 Mobile 0427 256 265	Harkaway Estate Wines	MIC	-	100%	8.00-10.00
<b>Horse Paddock Wines</b> Tel 61 3 5025 7676 Email dgarsed@hotmail.com	Horse Paddock Wines	MIC	-	100%	15.00 - 20.00
<b>Jasmine Wines</b> Tel 61 3 5027 9308 Email danielevineyards@hotmail.net.au	Jasmine, Ellerslie. (USA export only) – Red Down Under, White Down Under, Jasmine Wine Collection, Jasmine Opera Reserve	M	80%	20%	10.00 - 20.00
<b>Joe Avati Estate – PIBE</b> Mobile 0412 917 181 Email wine@joeavatiestates.com Website www.joeavati.com	Red Koala, White Koala, Red Dragon, Cozi's Secret	MIC	50%	50%	8.95 - 19.95
<b>Lindemans Karadoc Winery</b> (Southcorp) Tel 61 3 5051 3333 Website www.lindemans.com.au	Cawarra, Bin Range, Blues Point, Kaiser Stuhl 5L, Leo Buring Leibbrauwine, Premier Selection, Lindemans 4L, Queen Adelaide, Seppelts Moyston, Seppelts Stoney Creek, Matthew Lang, Little Penguin (USA export only), Marks & Spencer (UK export only)	L	60%	40%	6.00 - 9.00
<b>Longshores Wine</b> Mobile 0418 373 266	Three Crows in a Row	MIC	-	-	10.00-15.00
<b>McWilliams Wines Pty Ltd</b> , Robinvale Tel 61 3 5026 4004 Email mattmcw@mcwilliams.com.au Website www.mcwilliams.com.au	Inheritance, Hanwood Estate, Sunstone, McWilliams Cream Sherry	L	30%	70%	5.00 - 15.00
<b>Mildara Winery</b> Tel 61 3 5025 2303 Website www.beringerblass.com.au	Wolf Blass, Yellow Glen Jamieson Run, Mildara	L	60%	40%	8.00 - 185.00
<b>Mulcra Estate Wines</b> Tel 61 3 5024 5683 or 61 3 5022 8991 Email markpavilach@mulcraestate.com.au	Mulcra Estate, Ding-kuhm	MIC	-	100%	15.00-95.00
<b>Murray Darling Collection</b> Tel 61 3 5026 1932 Email orders@murraydarlingcollection.com.au Website www.murraydarlingcollection.com.au	Murray Darling Collection	S	-	100%	18.00 - 22.00



Winery name Email & website	Brand names	Winery category (L,M,S,MIC)*	% Export	% Domestic	Price range A\$ (per bottle)
<b>Nursery Ridge Estate</b> Tel 61 3 5024 3311 Email nurseryridgeestate@bigpond.com	Nursery Ridge Estate	S	-	100%	12.00 -18.00
<b>Oak Valley Estate Wines</b> Tel 61 3 5021 2379 Email oakvalley@ncable.com.au Website www.oakvalleyestate.com.au	Oak Valley Estate	S	-	100%	17.00 - 22.00
<b>Pasut Wines</b> Tel 61 3 5024 2361 Email pasutsonetree@bigpond.com	Pasut	MIC	-	100%	10.00 - 15.00
<b>Purple Patch Wines Pty Ltd</b> Tel 61 3 5025 2344 Mobile - 0427 502 071 Email brian@purplepatchwines.com.au Website www.purplepatchwines.com.au	Purple Patch Wines	MIC	-	100%	15.00 - 20.00
<b>Robinvale Wines</b> (Certified organic wine producer) Tel 61 3 5026 3955 Fax 61 3 5026 1123 Email robwine@iinet.net.au Website www.organicwines.com.au	Robinvale Organic Wines Australia, Zowe's Vineyard, Blue Planets, Demeter, ('Robinvale' Non Alcoholic wine)	M	30%	70%	5.00 - 25.00
<b>Roberts Estate</b> Tel 61 3 5024 5704 Email info@robertsestatewines.com.au Website www.robertsestatewines.com	Roberts Estate Commissioners Block Pump Hill, Wanted (export) Midday (export)	L	40%	60%	6.95 - 10.00
<b>Salisbury Wines</b> (Evans & Tate Ltd) Tel 61 3 5024 6800 Email hal.bibby@evansandtate.com.au Website www.evansandtate.com.au	Salisbury Wines	L	-	-	9.99 - 14.99
<b>Shallow Creek</b> Tel 61 3 5022 2004 Email shallowcreek@hotmail.net.au	Shallow Creek	MIC	80%	20%	16.00
<b>Stanley Wines</b> (Hardy Wine Co.) Tel 61 3 5018 9907 Email stanley.cellardoor@hardywines.com.au Website www.hardywines.com.au	Stanley 4 Litre Range	L	5%	95%	10.00-12.00
<b>Sunview Wines</b> Tel 61 3 5023 5042 Email kadziela@iinet.net.au	Sunview	S	50%	50%	10.00
<b>Tall Poppy</b> Tel 61 3 5022 7255 Email sales@tallpoppywines.com Website www.tallpoppywines.com	Tall Poppy Mildara Park	M	60%	40%	12.95 - 14.95
<b>Tandou Wines</b> Tel 61 8 8583 6500 Email amandac@tandouwines.com.au Website www.tandou.com.au	Broken Earth	L	80%	20%	14.50
<b>Trentham Estate</b> Tel 61 3 5024 8888 Website www.trenthamestate.com.au	Trentham Estate Murphy's Lore Range	M	55%	45%	10.00 - 18.00
<b>Williamson Wines</b> Tel 61 3 5027 2323 Email pwilliamson@williamsonwines.com.au	Hollands Lake Estate	MIC	-	100%	10.00 - 20.00
<b>Wooden Eye Estate</b> Tel 61 3 5024 6126 Email woodeneye@iinet.net.au Website www.woodeneye.com.au	Wooden Eye Estate	MIC	-	100%	15.00 - 20.00
<b>Zilzie Wines</b> Tel 61 3 5022 8877 Email andrewforbes@zilziewines.com Website www.zilziewines.com	Zilzie Estate, Zilzie Buloke Reserve	L	20%	80%	7.99 - 16.99

\* Australian Wine and Brandy Corporation (AWBC) rate winery size category by cases produced or tonnes crushed - each category is as follows - Large >75,000 cases or >1,000 tonnes crushed, Medium 17,500 - 75,000 cases or 250-1,000 tonnes crushed, Small 1,500 - 17,500 cases or 20 - 250 tonnes crushed, Micro <1,500 cases or < 20 tonnes crushed.



## INDUSTRY ASSOCIATIONS (AS AT MARCH 05)

### The Mildura Murray Darling Wine Industry Association

President  
Krister Jonsson  
Tel 61 3 5022 7175  
Mobile 0437 230 557  
Email krister@jonssonwinetech.com.au

### Mildura Boutique Wineries Association

President  
Mark Pavilach  
Tel 61 3 5024 6683  
Mobile 0417 511 914  
Email markpavilach@mulcraestate.com.au

### Wineries of North West

Coordinator  
Marlene Byrnes  
Tel 61 3 5024 6800  
Email marlene.byrnes@evansandtate.com.au



## BOTTLING SERVICES BEST BOTTLERS PTY LTD

Best Bottlers is a contract wine bottling and warehousing business based in the Mildura Region. The business was established to capture bottling of the low cost export orientated businesses of the major irrigated regions of Australia, which make up nearly 70% of Australia's total wine grape production.

The plant has capacity to bottle approximately 2,500,000 cases per year on a two shift basis, and has on site warehouse capacity of 9,000 square metres. Best Bottlers has the ability to outsource almost unlimited warehouse capacity on behalf of its customers. 1,600,000 litres of insulated bulk wine contract storage is also available.

Best Bottlers also provides the following services (some on a fee for service basis and some as part of the packaged price):

- all export approvals
- organise container stuffing and sea freight
- pick up orders and organise transport
- contract wine analysis
- organise appropriate bottling components for customers

### Best Bottlers Pty Ltd

PO Box 4088  
Mildura VIC 3502  
Ph 61 3 5018 7100  
Email bb@bestbottlers.com.au

## NATURAL PRODUCTS FROM THE MILDURA REGION USED IN THE WINE INDUSTRY

### BENTONITE

#### Arumpo Bentonite Pty Ltd

The Mildura Region boasts the largest Bentonite deposit in Australia, with indicated reserves exceeding 70 million tonnes. Arumpo Bentonite Pty Ltd has developed the world class deposit, which is unique because of its extremely high purity. The shallow depth of the resource allows easy mining with minimal disturbance to the environment.

The mine is situated in the south west corner of NSW, 95km north west of Mildura, and is ideally located between the major capital cities of Sydney, Melbourne and Adelaide. Large markets for engineering, environmental, agricultural, and manufacturing and food processing applications are readily accessible.

This unique Mildura Region product has excellent export potential – a product of superior quality that is essential to vast industry sectors.

Bentonite is widely used in the clarification of wine and fruit juices however Bentonite mined in the Mildura Region is not currently used in the industry. Following glowing reviews from testing programs with the Australian Wine Institute the local producers of Bentonite are working towards meeting all guidelines to replace imported product in the near future.

### CONTACTS

#### Arumpo Bentonite Pty Ltd

Office Manager  
Head Office  
PO Box 5045  
Mildura VIC 3500  
Tel 61 3 5021 0744  
Fax 61 3 5021 0755  
Email arumpo@nacble.com.au  
Website www.arumpo.com.au



### **NATURAL TARTARIC ACID**

Australian Tartaric Products at Colignan is Australia's largest manufacturer of natural Tartaric Acid, and also produces Food Grade Spirit. The facility collects Grape Marc, Grape lees, and other by-products created by the wine making process from the Murray Valley, Riverland, Riverina and Barossa Valley. The material is processed, creating a completely natural product from material which would otherwise go into landfill.

Australian Tartaric Products manufacture and supply the finest quality natural Tartaric Acid, Cream of Tartar and pure food grade Spirit to the Australian wine industry. They are also suppliers of Citric Acid, Rochelle Salt, Ammonium Tartrate, Metatartaric Acid and Potassium Tartrate.

#### **CONTACT**

##### **Melbourne Office**

Tel 61 3 9325 4777  
Email [jmanitta@ozemail.com.au](mailto:jmanitta@ozemail.com.au)

##### **Colignan Plant**

Tel 61 3 5029 1450  
Email [atp@hotmail.net.au](mailto:atp@hotmail.net.au)



### **WINE INDUSTRY SERVICES WINE LABEL PRINTING**

#### **Jamesprint**

Based in the Mildura Region, Jamesprint is nationally recognised in the Australian label printing market, specialising in wine and spirit labels of the highest standard. Short production time requirements, superior service, price competitiveness and strategic location have made Jamesprint an essential supplier to much of the Australian wine industry, supplying customers in most states.

Plant and equipment are specifically designed to produce both pressure sensitive and wet glue wine labels of the highest quality. At the Asia-Pacific LATMA Label Awards, Jamesprint collected a silver and gold medal from the two labels entered, and then went on to be judged best in show against all other entries - Australia's highest label printing award.

#### **CONTACT**

##### **Jamesprint**

7 The Crescent  
Mildura VIC 3500  
Tel 61 3 5021 3222  
Email [admin@jamesprint.com.au](mailto:admin@jamesprint.com.au)

### **WINE INDUSTRY TECHNICAL SERVICES**

The viticulture, horticulture and agricultural industries within the Mildura Region are supported by a vast number of technical and professional services. Many of these businesses operate both locally, nationally and internationally. The supportive services to the industry provide some of the following services: manufacture wine tanks, bulk wine storage, specialist engineering, wine tank insulation specialists and much more. Provided below are just a few of the many specialists operating in the Mildura Region.

#### **Andys Engineering Pty Ltd**

Wine tank components  
36-42 Tenth St  
Mildura VIC 3500  
Tel 61 3 5018 7800  
Fax 61 3 5023 7200  
Website [www.andyline.com.au](http://www.andyline.com.au)

#### **Thermowrap Australia Pty Ltd**

Wine tank insulators  
15 Roberts Crt  
Mildura VIC 3500  
Tel 61 3 5024 7400  
Mobile 0417 530 908  
Email [thermo@hotmail.net.au](mailto:thermo@hotmail.net.au)

#### **A&G Engineering (Vic) Pty Ltd**

Wine tank manufacturers  
8 Roberts Cl  
Irymple VIC 3498  
Tel 61 3 5024 7183  
Fax 61 3 5024 7185  
Email [vic@agindustries.com.au](mailto:vic@agindustries.com.au)

A&G Engineering has offices in Griffiths, Mildura and Angaston

