

EXPORT & BUSINESS DEVELOPMENT SERVICES

AUSTRADE – MILDURA REGION

The Australian Trade Commission (Austrade) is an agency that helps Australian companies win overseas business for their products and services by reducing the time, cost and risk involved in selecting, entering and developing international markets. Austrade is committed to contributing to Australians success in export and international business. Austrade is represented extensively overseas and domestically. It provides advice, market intelligence, ongoing support as well as helping Australian businesses reach potential overseas investors.

Austrade's services to Australian companies include:

- practical export information and advice
- identification of overseas opportunities
- on-the-ground exporting support overseas and in Australia
- a comprehensive trade exhibition program
- services to identify potential overseas business partners and to research and access high potential markets for Australian companies
- strategic export planning and network formation services

Austrade and TradeStart in the Mildura Region specifically offer a package of free export

services designed to assist small and medium-sized Australian companies develop their businesses overseas and make their first export sale. It gives Australian businesses the best possible start to exporting, by providing a wide range of free services to new exporters including advice and information about getting into exporting, export coaching, and assistance on the ground in foreign markets.

AusIndustry (source: AusIndustry website)

AusIndustry is an Australian government organisation that delivers products, services and information that supports research, industry and innovation. AusIndustry can help businesses:

- Conduct research and development
- Grow a small business
- Undertake manufacturing and production
- Commercialise a venture
- Apply for a tax or duty concession
- Gain access to science resources
- Check business eligibility

ORGANISATIONS INVOLVED WITH EXPORT SERVICES FOR THE MILDURA REGION

A number of federal, state and local organisations are available to provide help for the export industry.

A number of organisations that service the Mildura Region are listed in the table opposite.

Organisation	Contact Details	Postal Address
Austrade Australian Trade Commission	Phone 61 3 5023 2363 Fax 61 3 5021 0022 Mobile 0418 50 2460 Email tradestart@bigpond.com Website www.austrade.gov.au	PO Box 2244 Mildura VIC 3502
Australian Quarantine and Inspection Service	Phone 61 3 5023 8877 Fax 61 3 5023 8880 Mobile 0417 691 435 Email karen.leary@aqis.gov.au Website www.daff.gov.au	518 Eighth St Mildura VIC 3502
AusIndustry	Phone 61 3 5442 4199 Fax 61 3 5441 8941 Mobile 0428 360 230 Email neil.hamilton@industry.gov.au Website www.ausindustry.gov.au	PO Box 1332 Bendigo VIC 3552
Department of Innovation, Industry and Regional Development	Tel 61 3 5051 2000 Fax 61 3 5051 2020 Email jenny.garonne@rdv.vic.gov.au Website www.business.vic.gov.au	131 Langtree Ave Mildura VIC 3500
New South Wales Department of State & Regional Development	Tel 61 3 5023 8661 Fax 61 3 5023 8441 Email ted.lowe@business.nsw.gov.au Website www.business.nsw.gov.au	PO Box 340 Buronga NSW 2739
Mildura Chamber of Commerce (Speciality Export Service) The Mildura Chamber of Commerce provides certificates of origin required in the exportation of Australian grown produce.	Tel 61 3 5021 4221 Fax 61 3 5021 3840 Email info@mildurachamber.com.au Website www.mildurachamber.com.au	PO Box 410 161 Lime Ave Mildura VIC 3502
Sunraysia Mallee Economic Development Board	Tel 61 3 5018 8186 Fax 61 3 5023 8547 Email info@smedb.com.au Website www.smedb.com.au	PO Box 4146 Mildura VIC 3502
Department of Primary Industries – Dareton, New South Wales	Tel 61 3 5027 4409 Fax 61 3 5027 4319 Website www.agric.nsw.gov.au	PO Box 62 Dareton NSW 2717
Department of Primary Industries – Irymple, Victoria	Tel 61 3 5051 4500 Fax 61 3 5051 4523 Website www.dpi.vic.gov.au	PO Box 905 Irymple VIC 3498
Sunraysia Area Consultative Committee	Tel 61 3 5023 8656 Fax 61 3 5023 8659 Email eo@sunraysiaacc.com.au Website www.sunraysiaacc.com.au	257 Eleventh St Mildura VIC 3500
Small Business Answers Program	Tel 61 3 5022 1222 Fax 61 3 5023 4825 Email sbao@sunraysiaacc.com.au Website www.sunraysiaacc.com.au	257 Eleventh Street Mildura VIC 3500